





# Urge to Purge Inc. Decluttering & Home Services UTP Sustainable Junk Removal UTP Property Maintenance

Fully Licensed, Insured & WSIB Accredited

We would appreciate the opportunity to provide you with a quotation for property maintenance, as well as, a list of our additional service offerings and hope we can grow a mutually beneficial and successful business relationship.

Mark Melloni

**Owner & President** 

Mach Molling

# **Urge to Purge Inc. Detailed Service Portfolio**

Urge to Purge is a Niagara based, multi-level service company that is divided into three main departments which specialize in a range of commercial and residential services.

- Hoarding Remediation & Home Services
- Sustainable Junk Removal
- Property Maintenance

Serving both the Niagara Region and The GTA for over a decade with our team of professionals and our vast network of contractors, UTP is a one stop shop.

# Awards & Achievements

Urge to Purge has received the following awards and consistently receives recommendations and referrals through client testimonials. A full listing of achievements and testimonials can be viewed on our website at www.urgetopurge.ca.

- 2013 Business of the Year Award Welland/Pelham
  Chamber of Commerce
- 2013 Employee of the Year Award Welland/Pelham Chamber of Commerce
- · 2013 Eco Award
- 2014 City of Welland Community Appreciation Award
- · 2015 Community Inclusion Award Community Living Welland/Pelham
- 2015 Emerging Entrepreneur of the Year Award NEYA
- · 2016 1Awards Winner
- · 2017 Pen Financial Community Assistance Award
- 2018 Recognized Young Professional of the Year

Through our Home Services, Sustainable Junk Collection and Property Maintenance Divisions the services we offer include but are not limited to:

- Sustainable Junk Removal
- Property Maintenance
- Downsize & Relocation
- Decluttering
- Extreme Decluttering
- Hoarding Remedial Services
- Unit Clearances
- Estate Appraisal
- · Estate Clear-outs
- · Commercial Cleaning
- Residential Deep Cleaning

- Pest Control Preparation
- · Biohazard Removal
- Hazardous Chemical Removal
- Lock Changing
- Emergency Boarding
- Emergency Fence Installation
- Cosmetic Property Repairs
- Major Construction
- Demolition
- · Asphalt Sealing & Repair
- Pressure Washing

- Disinfection Misting
- Paper Shredding
- Products Distribution and Sales
- **Employee Purchase Program**
- · Emergency Response Contact
- Property Inspections
- Project Completion Reports
- Pool Draining & Servicing
- Single Stream Recycling
- · Garbage Collection
- Cigarette Recycling Receptacles

Urge to Purge Will Offer Same Day, No Obligation, Free Estimates
For Potential Projects Within Our Service Portfolio

Our Team Can Be Reached 24/7 +1.905.732.2555

# Sustainable Junk Removal / Recycling Pickup & Disposal

UTP Sustainable Junk Collection can remove and dispose of all unwanted items throughout the property, from factory and/or construction debris to office furniture. UTP Inc. is fully licensed, insured and WSIB accredited, including general liability and worker's compensation and in most instances able to provide same day services.

All items removed are sorted and processed at their appropriate facilities including garbage, recycling and donations, because of its Responsible Disposal Program and Environmentally Friendly Philosophy, Urge to Purge Inc. was the proud recipient of the 2013 Eco-Award from the Welland/Pelham Chamber of Commerce.

We endeavour to recycle or donate 100% of your Junk, that's our philosophy. It is our belief that each and every individual and business should reduce their 'landfill foot print'. Our 100% aim is of course incredibly difficult to obtain, but nevertheless we breakdown all junk collected and process each individual piece to achieve a high recycling level, reducing the impact on the community and planet.

Urge to Purge Inc. also works with various charities within the community including Matthew 25, Goodwill, St. Vincent DePaul, Value Village, The Hope Center, The Restore and Welland Heritage Council by donating gently used items to those in need. Your junk could be someone else's treasure and Urge to Purge Inc. is happy to find it a new home.

A nominal fee may apply to the pickup/disposal of larger items. All junk removals and donations are quoted on an individual basis based on volume removed.

# **Property Maintenance**

Our team of experts can now provide a multitude of service through our Property Maintenance department, including but not limited to;

- Lawn Cutting & Tree Pruning
- Mulching & Planting
- Sod Installation & Lawn Treatment
- Brush & Shrub Removal / Grubbing
- Landscaping & Excavation
- Deep Cleaning Services

- Property Repairs
- Snow Removal & Salting
- Disinfection Misting Service
- Pressure & Power Washing
- Needle Sweeps
- Fence Installation

#### **Downsize & Relocation**

Whether your move is into a smaller house, apartment or a retirement home, your new space may not be able to provide accommodations for all of your lifelong possessions.

From organizing, to packing, decluttering and finally the move itself, UTP is your full service solution. Taking the proper steps and decluttering your house before you put it on the market will increase the chances of selling it sooner.

Our simple five step procedure;

- 1. Decluttering Clear your space at your own pace, we donate, recycle, store or dispose of all unwanted items in the home.
- 2. Careful Packing Our team can assist in the packing of delicate items destined for your new home, storage facility or to family members.
- **3. Deep Cleaning & Staging** Our core business, deep cleaning. We are the experts. Our vast network includes professional home stagers that can use external props to really show off your home for sale.
- 4. Relocation No matter how near or far, we'll take every item to its location same day or follow a rigorous time table through stage moving.
- 5. Unpacking & Setup Once all items are at the new location, we can deep clean the area if warranted and fully unpack and set up all rooms, giving you the best possible start for you new chapter in life!

As a Senior, if you are ready to move, we can provide you with practical alternatives including assisted living concepts and a move in timetable, which allows us to go through the moving process in stages with you and eliminate the stress and anxiety of moving all at once.

If you're not ready to move, we can assist you in developing an "age in place" plan, which through the use of decluttering and the implementation of a support plan centered around the client's unique needs, creates a safe and functional residence and allows the client to stay within their home if that is the desire.

# Extreme Decluttering & Remediation – Our Core Business

Extreme hoarding is a serious and potentially debilitating mental disorder, as the amount of acquired clutter prohibits functionality in the home. This means that the rooms within a home cannot be used for their intended purpose, as the excessive amounts of clutter have made living conditions impractical and unsanitary for the resident, dependents, and pets. This can have far reaching effects for the sufferer; often leading to embarrassment and reclusion. Having guests into the home no longer becomes an option, the ability to physically move throughout the residence becomes obstructed and unsafe and sanitation and odour creates serious health risks.

The professional team at Urge to Purge Inc. will begin by educating the client and their loved ones in order to initiate the decluttering process. Once the decluttering process begins, Urge to Purge Inc. will support the client in their decisions and create a trusting relationship between them and our team. We will ensure that the client understands that nothing, except for obvious garbage will be discarded without their consent.

Our caring and trained staff have provided expert service and support to countless individuals and families who have found themselves looking for a fresh start but just do not know where to begin. In many hoarding situations, there will be items of value and sentimental importance which need to be located, identified and saved. Our caring and patient technicians provide intense attention to detail so that we can confidently guarantee that all items and personal effects in the home will be handled according to our clients' wishes.

After the decluttering process is completed Urge to Purge Inc. will work diligently with the client to organize and label their remaining belongings and donate gently used items from our warehouse to replace those that have been discarded due to contamination. Finally, the home is cleaned, sanitized, and deodorized to ensure that environment is left safe and functional for the client to have a fresh start towards living the simple life.

# **Residential/Commercial Clearances**

From single apartment units to large commercial premises, our team can fully clear the property in preparation for sale, renovation or any reason at all! Our management team will consult with owners or property managers to ensure a smooth and safe project. Property contents are either sustainably disposed of, recycled, sent to a third party auctioneer or donated to charitable causes.

With over a decade of experience in property clearance, our team work quickly and efficiently, cutting no corners and ensuring no cosmetic damage occurs at the property. We can send in a two-person team for small and delicate projects, or our full twenty person clear out crew for larger commercial projects.

#### **Estate Appraisal & Clear-Out Services**

Our team provides a unique service to families coping with the death of a loved one. We offer a full start to finish service to reduce stress and pressure during this time. Our main tool is trust, we create an honest and trusting partnership and steer the client thorough such a challenging time, each step we take we communicate fully and can stop the process at any time.

As of 2015, Estate Content Appraisal is required for all possessions of the deceased. Our comprehensive 7 step process adheres to our strict standards of professional appraisal principles, conforming to all federal and provincial requirements.

#### 1. Documentation & Photographs

Each item or group of items are documented (age, measurements, condition, value) and numerous digital photographs are taken.

#### 2. Realistic Market Value Assigned

We converse with our network of industry experts including independent appraisers and auctioneers to assign a realistic market value to all possessions.

#### 3. Personal Document Location

All documents that are of a personal, legal or financial matter are located and stored in a safe location pending delivery to family or family estate lawyer/POA executor.

#### 4. Declutter & Deep Clean

All items that remain are delivered to family members, recycled, donated or responsibly disposed of. The property undergoes an intensive deep clean and disinfection by our professional team.

#### 5. Property Maintenance Service

Our property maintenance team can revitalise both the interior and exterior of the property, including and not limited to property repairs, painting and decoration, minor renovation and landscaping.

#### 6. Professional Staging

Again using our network of industry experts, we can stage to a professional standard using external props

#### 7. Appraisal Report

Professional report completed conforming to all federal and provincial regulations and suitable for a range of appraisal needs.

#### 8. House Sale

Our vast network of real estate agents can list the home for sale, quick sale service can be provided.

# **Commercial Cleaning**

Urge to Purge Inc. provides commercial cleaning services based on our Managed Cleaning Service Model. This model is practiced in many businesses within the Niagara Community. It provides our clients with a high level of customer service, dedicated employees who have been thoroughly trained and educated in the area of commercial cleaning and the knowledge that all commercial cleaning services will be completed and delivered to the client as promised.

The Managed Cleaning Service Model is designed to enhance our ability to learn more about our client's commercial cleaning needs as related to daily maintenance, as well as additional service requirements including product sales, distribution, supply and maintenance, garbage and junk removal, recycling pickup and paper shredding. This is done by implementing a managed crew as opposed to one individual who are trained in the various aspects of your business requirements.

The above allows UTP Inc. the ability to manage the full cycle of services used and reduce the administration and maintenance effort placed on corporate managers/employees and shift the responsibility solely to UTP Inc.

Areas of concentration may include:

- Vacuuming/Mopping/Sweeping of Floors, Stairwells, Corridors
- Washrooms Toilets, Urinals, Stalls, Sinks, Mirrors, Floors, Tile Walls, Dispensers
- Locker Rooms/Showers Floors, Showers, Tile Walls, Ceilings, Partitions, Drains, Vanities
- Cleaning Furniture, Equipment, Fixtures, Bright Work, Doors, Frames, Switches and Sills
- Cleaning Commercial Equipment as per Brand Standards
- Cleaning of all Mirrors, Windows and Walls
- Cleaning at Height, Using 2-person Crew
- Emptying of Garbage and Recycling (service also provided)
- Miscellaneous Work as Required
- Replenish all Consumable Products as Required, Ensure Product has not Expired

Our management team begin with an in-depth consultation to match our services to your cleaning needs. We can provide all material and equipment, our portfolio contains an eco-friendly and food safe cleaning product range.

# **Pest Control Preparation**

Our team provides 24/7, rapid, discreet and professional service. We differ from regular pest control companies by offering a full start to finish solution;

#### Bag and responsibly dispose of heavily contaminated items

No other pest control service in The GTA or Niagara will take contaminated items, they instead heavily treat the items. When an item is severely contaminated it is incredibly difficult to effectively remove all traces of bed bugs and bed bug eggs. Our team recognises what items are soiled beyond repair and will bag the item for removal to prevent cross contamination and then responsibly dispose of the item upon job completion.

#### Laundry Service with Heat Treatment

Our team will bag all clothing including footwear. These bags are taken off site and are boil washed and heat treated to destroy all bed bugs and bed bug eggs. The clothing is returned bagged and folded and the footwear bagged.

#### **Arrange Furniture for Maximum Exposure**

We are fully licensed and insured, this allows us to physically move items away from walls and other surfaces for maximum coverage during treatment. By moving fixtures and furniture we can increase treated surface area sometimes up to 5 times. We believe that without moving fixtures and furniture, the job simply can't be done to its full potential and will lead to a re-infestation.

#### **Deep Clean & Disinfect the Treated Area**

No other company will provide as thorough aftercare as UTP. We can come back after the treatment spray has settled and provide a full deep clean and disinfection of the entire property. After the initial deep clean we bring in our Disinfectant Misting Service team to fully sanitize the property with our people, child and pet safe organic cleaner. All re-arranged contents are put back to their original position upon job completion.

These four unique steps put us above all other pest control companies when it comes to bed bug control.

Simply put; we're the experts.

#### **Biohazard & Hazardous Chemical Removal**

Insured to preform biohazard remediation. Biohazard cleaning involves the decontamination, disinfection, recovery, removal and packaging for disposal of all 'Biohazardous Infectious Materials' (WHMIS CLASS D, DIVISION 3). Our professional team are available 24/7, their first and most important goal is to protect the health and safety of all involved and disinfect and remove all biohazard contaminants thoroughly and completely. Biohazards Urge to Purge can assist in removing include, but are not limited to;

- · Blood & Bodily Fluids
- Animal Waste Including Dead Animals
- Wildlife Feces and Other Contaminants
- Microbiological Waste

- Pathological Waste
- · Contaminated waste
- Needles & Sharps
- · Other Drug Paraphernalia

All the above biohazards pose a significant health risk to the public so cleaning should not be performed by untrained personnel, nor should biohazardous waste be ignored.

# **Lock Changing**

Rapid response lock changing/rekeying, repairing broken door hardware including but not limited to;

- Panic Bars
- Handicap Operators
- Access Control Units
- Door Closers
- Kick Plates
- · Handles

- Removing Keys from Locks
- Adjusting Bent Frames
- · Replacing Stuck Hinges

# **Emergency Boarding**

Be it fire, flood, vandalism, a break-in, storm damage or any other event that leaves your property damaged, UTP will help to protect your property. Boarding property is a preventative measure to avoid building damage, looting, animal infestation, squatters and to help mitigate existing property damage. Our team of professionals can board a multitude of properties, residential to industrial, with no job being; too small and no job too big. We conform to all municipal bylaws, so if needed the boards can be painted to match outside wall colour.

# **Emergency Fence Installation**

Much like our Emergency Boarding service, our emergency fence installation is carried out by our professional team in a fast but efficient manner. We use 10x6 galvanised wire fence panels to ensure a professional look during commercial or residential construction/demolition, emergency scenarios, pool installation, special events/festivals and traffic safety.

# **Cosmetic Property Repairs & Construction/Demolition**

Our professional team and network of contractors can preform a multitude of jobs in preparation for renovation or general maintenance. Including but not limited to;

- Drywall Installation
- · Major Electrical Work
- Major Plumbing Work
- Professional Painting

- Flooring & Carpet Fitting
- Residential Framing
- Roofing Repairs
- Brick laying

- Major Construction
- Demolition
- · Fence Installation
- Excavation

# **Asphalt Sealing, Crack Repair & Patching**

Our Asphalt Maintenance Team are available 24/7 for both residential and commercial projects. Priced slightly below the industry standard, we charge \$0.20 per square foot for asphalt and \$0.30 for concrete, aggregate and interlock. Services available:

- Asphalt, interlock, concrete & aggregate surfaces
- · Driveways, parking lots, roads, paths & patios
- · Crack Repair at \$3.00 per foot
- · Patching at \$35.00 per square foot

The project area is fully prepped 24 hours before application (pressure washed) to remove very loose fragments to ensure a perfect finish. A second preparation is performed minutes before treatment (leaf blower) again to ensure the finish upholds our professional standards.

# **Pressure Washing**

If not preformed by a trained professional, pressure washing can damage property when treatment is administered poorly. Our team use a neutral cleaner causing zero stains or abrasive marks. Our team are able to treat the following areas;

- Commercial/Residential Building Exteriors
- Concrete Cleaning and Sealing
- · Graffiti Removal
- Grease and Grime Removal

- Exterior Mold Removal
- Deck and Patio Cleaning, Staining and Sealing
- New Masonry Clean-up
- Removal of White Stains on Masonry

Locations our team can pressure wash include, but are not limited to;

- · Apartment and Condominium Complexes
- Strip Centers and Malls
- Restaurant Interiors/Exteriors
- High-Rise Office Buildings
- Schools and Outdoor Stadiums
- Parking Garage and Lots

- Dumpster Areas
- Gas Stations and Fueling Areas
- Parking Lots and Loading Bays
- Warehouse and Factory Floors
- Storage Tanks
- Heavy Equipment

# <u>Disinfection Misting – COVID-19 Virus Kill Claim</u>

The Team at Urge to Purge Inc. are offering our Disinfection Misting Service at the most competitive price yet. From \$0.05-\$0.35 per sq.ft, or purchase a competitively priced misting unit. Please visit our website for an indepth information package.

#### The disinfectant solution is approved by Health Canada as effective against COVID-19

Safely Sanitize 1000s of square feet in record time, using limited PPE, with no worry about the health concerns that come with using other disinfectants. The main advantages of this product in comparison to other market leaders;

EnviroNize is the Gold Standard in Electro Chemically Activated (ECA) sanitizers. This product is up to 100 times more effective than bleach, 1500 times more effective than alcohol and outperforms all other sanitizers on the market today. EnviroNize kills 99.999% of all viruses, bacteria, spores and mold. Including a kill claim for the Virus that can cause COVID-19.

EnviroNize, is an all-natural, green, organic, non-toxic, non-irritant, non-corrosive, environmentally and ecologically safe sanitizing and disinfecting solution. It is produced from the ECA electro chemical activation of water, salt and electricity, a patented process. The applications for this technology are infinite and include any process requiring cleaning, disinfecting or sanitizing, it kills 99.99% of all viruses, spores, mold and bacteria in one single application. EnviroNize is proven to be more effective than Virox, bleach and alcohol.

- People, Child & Pet Safe
- Non-Toxic & Non-Corrosive
- Organic & Eco-Friendly
- Health Canada DIN Certified

- Easy Application
- FDA & EPA approved
- Agriculture Canada Approved
- Kills 99.99% of all Viruses, Bacteria, Spores & Mold

EnviroNize offers an array of advantages over traditional chemicals, methods and technologies:

- · Safe application
- Non-Corrosive
- Superior disinfection performance
- Removal of biofilm

- Stable, longer-lasting residual
- Enhanced micro flocculation
- Lack of strong odor
- Ease of application

As we enter an new age of sanitization, is your place of business ready and able to provide a safe environment for staff and customers?

# **Paper Shredding**

Urge to Purge Inc. provides a range of paper/document shredding services that are designed to address every individual client's need. Some of our clients require a weekly/monthly shredding service, and some only require an annual purge of old archived items, whatever the need Urge to Purge Inc. can create a flexible and convenient schedule to meet your needs. We can provide a cost efficient and secure way to dispose of confidential information and a certificate of destruction after every pickup guaranteeing our service. Pick up is included in pricing, from any location in The Niagara Region.

Cost: \$9.95 + HST / 30 Pounds = 1 Bankers Box (Industry Rate is \$10.25 + HST / 30 Pounds)

# <u>Product Sales, Distribution, Supply and Maintenance</u>

Urge to Purge Inc. is involved in the Product Distribution, Supply and Maintenance of Products for its Commercial Cleaning Clients. Products include but are not limited to communal essentials such as Toilet Paper, Paper Towels, Soap, Urinal Pucks, Cleaning Solutions and a full catalogue of paper and chemical solutions.

We would appreciate the opportunity to provide you with a quotation for these services as our pricing model had been able to provide numerous clients with a substantial cost savings, as well as, make a difference in customer satisfaction. In order to do so, UTP Inc. requires a list of all current products and pricing to conduct a thorough cost comparison analysis and then present a cost saving proposal.

Urge to Purge Inc. Product Sales, Distribution, Supply and Maintenance Plan includes:

- Competitive Pricing and One Stop Shopping
- FREE Installation of Paper/Chemical Dispensers
- Same day, NO CHARGE delivery service
- NO MINIMUM order quantities
- Use of Eco-Friendly & Food Safe Products
- Maintenance of Product Supply Inventory by UTP Inc. Employees

# **Employee Purchasing Program**

Urge to Purge Inc. is proud to provide a discount to all employees at all businesses that sign formal contracts for services with UTP, UTP will offer a discount of 10% on the following services;

- Junk removal
- Downsize & Relocation

- Decluttering
- Product Sales

Employees call into UTP Inc. directly at 1.905.401.5326 and quote the promotional code given to receive the discount, as well as, be entitled to any other current promotional offers at UTP Inc.

# **Emergency Response Contact Number**

UTP will issue a unique cell number acting as an emergency response contact number for any out of hour property issues. The only recipient of this number will be the property manager.

# **Property Inspections & Job Completion Reports**

Our trained team can complete property inspections, documenting cosmetic damage and potential maintenance issues. This inspection can be documented in a job completion report on official headed paper with photographs and professional opinions if warranted.

# Pool Maintenance & Draining

IT is recommended that your pool be serviced and prepared for the cold winter months to avoid any damage. UTP will remove all debris from the water, skimmer, pump basket and filters. If anything is left to sink to the bottom it can stain the surface and be difficult to clean come the summer months. We will check all equipment and ensure the pump is clean and in good working order. If you have a cover, UTP will install it once the prior maintenance is done.

# **Garbage Collection & Single Stream Recycling Programs**

Urge to Purge Inc. has partnered with **Modern Landfill** in a brokerage capacity to provide competitive commercial disposal pricing. For years Modern has been committed to only the most responsible methods of materials management and recycling.

Running a seamless and efficient business is more important than ever. With a single stream recycling program, your team is able to recycle more – in one container – with no sorting needed. When you're ready, it's hauled away. Save time. Save money. Save natural resources.

Front-end loader trash collection programs make handling your garbage removal simple. The bin offers cost savings, daily/weekly removal, clean and dependable collection, convenient dumpster locations and friendly and experienced drivers.

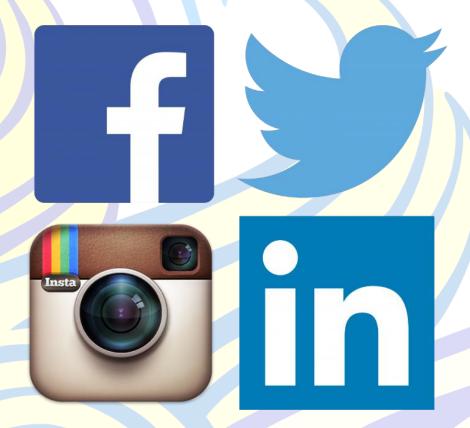
Our deep cleaning team can also provide daily, weekly and monthly receptacle cleaning and deodorizing schedules. Using our enzyme based, odor controlling disinfectants, your garbage and recycling area and receptacles will be kept in a clean and professional state.

# **Cigarette Recycling Programs**

Every day cigarette butts end up in dumpsters and landfills, or get tossed as litter on sidewalks and parking lots. The weekly collection program allows the cigarettes and packaging to be separated by composition and melted into hard plastic that can be remolded to make new recycled industrial products, such as plastic pallets. The ash and tobacco are separated out and composted in a specialized process.

You can order exclusive receptacles designed specifically for recycling cigarette waste at your business location. Receptacles are perfect for standardizing cigarette recycling in small or large-scale business environments. These metal receptacles can be equipped with steel bolt bands for flexible placement at your location. Program accepted waste: Extinguished cigarettes, cigarette filters, loose tobacco pouches, outer plastic packaging, inner foil packaging, rolling paper, and ash.

# www.urgetopurge.ca



Welland & Pelham Chamber of Commerce
Greater Niagara Chamber of Commerce
Buffalo Partnership
North Welland Business Improvement Area

Fully Insured, Licensed & WSIB Accredited

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